The COVID-19 crisis and the US labour market: Rising inequality and precariousness in perspective

By <u>Christophe</u> Blot

In the United States as in France, the

COVID-19 crisis has led to numerous measures restricting economic activities intended

to limit the spread of the virus. The result will be a fall in GDP, which is already

showing up in figures for the first quarter of 2020, and which will be much steeper

in the second quarter. In a country noted for its weak employment protection,

this unprecedented recession is quickly having repercussions on the labour

market, as reflected in the rise in the unemployment rate from a low point of 3.5%

in February to 14.7% in April, a level not seen since 1948. As Bruno

<u>Ducoudré and Pierre Madec</u> have recently demonstrated in the case of France,

the current crisis in the United States should also result in heightened inequalities

and insecurity. And the shock will be all the greater in the US since the

social safety net is less extensive there.

In the United States, the Covid-19 restrictions

were set not at the Federal level but by the various States at differing times.

The vast majority of States did decide however to close schools and

non-essential businesses and to encourage people to stay home. The lockdown was

thus imposed by California on March 19, followed by Illinois on March 21 and

New York State on March 22, but South Carolina didn't follow until April 6.

North Dakota, South Dakota, Arkansas, Iowa and Nebraska have taken no action,

and three other States — Oklahoma, Utah and Wyoming — applied measures only in certain

counties, and not State-wide. However, by early April a large part of the

country had been locked down, with a varying degree of strictness, affecting between

92% and 97% of the population[1].

Which employees have been hit hardest by the crisis?

According to a <u>survey</u> by the US Bureau of Labor Statistics, almost 25%

of employees worked from home in 2017-2018. However, some employees said they

could have stayed at home to work but did not necessarily do so during the

reporting period. With the COVID-19 crisis and the incentives to modify the

organization of work, we can therefore consider that almost 29% of employees

could stay at home during the lockdown [2].

Furthermore, as the survey

carried out for France highlights, the implementation of teleworking is more

widespread among employees in management jobs and commercial or financial

activities. In 2017-2018, 60% of these people could have managed to work from home.

In contrast, fewer than 10% of workers in agriculture, construction, manufacturing

or transport services would have been able to telework during the crisis. Not surprisingly,

the survey also shows that the employees able to telework are also those at the

top of the wage distribution. For the top quartile, 61.5% of employees could

work at home compared with fewer than 10% for employees in the bottom quartile.

Mirroring these

elements, a more recent <u>study</u> analyzed which jobs would be most affected by the

lockdowns and in particular by the closure of non-essential businesses [3]. Six sectors are particularly exposed.

Logically enough, these include bars and restaurants, transport and travel,

entertainment, personal services, the retail trade and some manufacturing

industries. Based on employment data for the year 2019, these sectors represent

20.4% of total employment. With more than 12 million jobs, the bar and

restaurant sector is being hit hardest. This survey also shows that the most

exposed employees generally receive below-average pay. They are particularly

concentrated in the two lowest wage deciles. For example, the wage bill for bar

and restaurant workers represents barely 3% of the total wage bill but more

than 8% of employment. These people usually work in companies

with fewer than

10 employees. This dimension is all the greater in the United States since

access to health insurance is often linked to the employer, whose obligations for

insurance provision depend on how many employees they have. Finally, by

crossing the distribution by sector and geography, it appears that Nevada,

Hawaii and to a lesser extent Florida (23.7%) concentrate a larger share of these

sectors, and therefore of the exposed jobs [4]. Conversely, Nebraska, Iowa and Arkansas

are among the States where these sectors account for a smaller share of

employment <a>[5]. These three States have also not adopted lockdown

measures and should therefore be relatively spared from the rise in unemployment.

Unemployment statistics for the months of

March and **April**

confirm this outlook. In one year, the unemployment rate increased by 4.8

points for those in management jobs or commercial or financial activities,

while, over the same period, the rate rose by 23 points for service jobs and

almost 15 points for employees in production. The geographic disparities are

also significant. In California and Illinois, the first States to implement a

lockdown, the unemployment rate rose 11.3 and 12.2 points, respectively, in one

year. Conversely, the States that have not enacted lockdown measures are among

those where the unemployment rate has risen the least over the

year. The

increase reached 5.2 points for Nebraska, 6.7 points for Arkansas and 7.5

points for Iowa, for example.

The structure of employment is, however, a

key factor determining the variation in unemployment. Despite fairly close starting

dates for the lockdowns in Connecticut and Michigan, the unemployment rate rose

only 4.2 points in the former versus over 18 points in industrial Michigan. The

statistics also confirm the exposure to the shock of Nevada and Hawaii, which

recorded the two largest increases: 24.2 and 19.6 points respectively, while

Minnesota, with a very low exposure, saw its unemployment rate rise by only 4.9

points, one of the smallest variations since April 2019. Likewise, the impact

has been relatively softer in the District of Columbia, where the unemployment

rate rose by 5.5 points.

Health under threat?

The deteriorating state of the labour

market will be accompanied by a deterioration in living conditions for millions

of Americans, especially if the end of the lockdowns is not synonymous with a

rapid rebound in activity, as Jerome Powell, Chairman of the Federal Reserve,

now fears. This would result in increased poverty for households that have lost

their jobs. Previous analyses indicate that workers at the bottom of the

distribution will be the most exposed, especially since,

despite the <u>measures taken to</u>

extend unemployment insurance, the duration of benefits
remains overall

shorter in the United States. To deal with the crisis, the Federal government

has spent USD 268 billion (or 1.3 percentage points of GDP) on unemployment

insurance to extend the duration and amount of compensation. This is in

addition to the tax credit of up to USD 1,200 for households without children [6].

The government has thus chosen to support incomes temporarily, but unlike the

partial unemployment schemes in force in France and in many other European

countries, it has not protected jobs [7].

The flexibility of the US labour market could, however, prove more advantageous

in so far as the recovery is rapid and differs depending on the sector.

Employees actually do not lose much of their skills and can more easily find a

job in another business sector. But a protracted crisis associated with persistently

higher unemployment would greatly increase poverty.

In addition, access to health insurance is

also often linked to employment. Indeed, 66% of insured Americans are covered

by their employer, who is obliged to offer health insurance in companies with

more than 50 employees. The corollary is that many workers risk losing their

health coverage at the same time as their jobs if they cannot pay the portion of

the insurance costs previously borne by their employer. As for employees of

small businesses exposed to the risk of closure and unemployment, it is very

likely that they will no longer have the means to take out a private insurance

policy on their own. Already, in early 2019, just over 9% of the population had

no health coverage. While this rate had dropped sharply since 2010 and the

"Obamacare" reform, the annual report

of the US Census Bureau published in November 2019 estimated that more than 29

million people had no coverage in 2019, a figure that has risen somewhat since

2017. The coverage rates also show strong regional disparities, which is due to

the demographic structure of the States.

Although part of the economic support plan is devoted to food aid [8]

and some health expenses, the COVID-19 crisis will once again hit the most

vulnerable populations and widen inequalities that are already significant and being

deepened by the recent tax reforms of the Trump administration.

[1]

In terms of GDP, the share of States that have imposed lockdowns is in much the same proportions.

[2]

Note that this survey does not show a significant difference between men and

women, even if women have a slightly fewer opportunities for teleworking: 28.4%

against 29.2% for men.

[3]

See Matthew Dey and Mark A. Loewenstein, "How

many workers are employed in sectors directly affected by COVID-19 shutdowns,

where do they work, and how much do they earn?", Monthly Labor Review,

U.S. Bureau of Labor Statistics, April 2020.

[4]

In Nevada, the exposed sectors represent 34.3% of jobs. This figure also

exceeds 30% in Hawaii and is 23.7 % in Florida.

[5]

This is also the case of the District of Columbia due to the large presence of Federal employees.

[6]

This amount is granted to households

receiving less than USD 75,000 (150,000 for a couple) per year. USD 500 is

awarded per child. The amount of the tax credit is regressive and falls to zero

for households with an income above USD 99,000.

[7]

See here

for our analysis of European and American strategies to deal with the crisis.

[8]

The plan approved on 18 March (Families

<u>First Coronavirus Response Act</u>) actually provides for over 20 billion

dollars in assistance for poor people.

What can we learn from the Finnish experiment with a universal income?

By <u>Guillaume</u> <u>Allègre</u>

Between 2017 and 2018, Finland conducted an experiment with universal income that gave rise to significant media coverage. 2,000 unemployed people receiving the basic unemployment benefit (560 euros per month) received the same amount in the form of unconditional income, which could be combined with income from work for the duration of the experiment (2 years, not renewable). On 6 May 2020, the final report evaluating the experiment was published (here is a <u>summary of the results</u>). The evaluators concluded that the experimental universal income had moderate positive effects on employment and positive effects on economic security and mental health. According to the final report, on average individuals in the treatment group worked approximately 6 additional working days (they worked 78 days). They experienced significantly less mental stress, depression and loneliness, and their cognitive functioning was perceived as better. Life satisfaction was also significantly higher. The results of the experiment therefore seem to argue in favour of a universal income. But is it really possible to draw lessons from the experiment with a view to generalizing the system? In 2018, I wrote that experimenting with universal income was "impossible". Does the Finnish experience contradict this claim? It turns out that it is indeed difficult to draw lessons.

The principle of a universal income, as it

is commonly defined, is to pay a sum of money to all members of a political

community, on an individual basis, without means-testing or any obligation to

work or take a job.

Such experiments generally concern a small

number of people (in Finland, 2,000 individuals): the universal aspect of the

measure is therefore lost, but a measure's impact can differ depending on

whether it affects everyone or only some of the population. How are the individuals

chosen? Two options are favoured by practitioners: a totally random draw, which

favours the representativeness of the experimental sample, or a saturation site,

which consists of including in the experimental sample an entire community (for

example a single labour market area), which helps to capture externalities and

interactions ("do I stop working more easily when my neighbour stops or

when my spouse receives assistance?"). In Kenya, <u>villages</u> are used as saturation <u>sites</u>. In the Finnish experiment, 2,000 long-term

unemployed people receiving end-of-entitlement benefits (equivalent in France

to ASS assistance) constituted the experimental group, with the control group

being made up of recipients of end-of-entitlement benefits who had not been randomly

selected. This poses two problems. First, the experimental group is not

representative of the Finnish population. The long-term unemployed make up only

a small part of the population. So we cannot really say how people with jobs would

have reacted (would they have reduced their working hours?). Second,

interaction effects are not taken into account: for example, consider a job taken

up by an unemployed person in the experimental group, who thus increases his or

her labour supply in the context of the experiment — might this job have been taken

up by a member of the control group?

The definition of universal income tells us

nothing about its level or what benefits it replaces. All options are on the

table. Programmes with a more liberal, free-market orientation offer a

relatively low universal income and replace most social benefits and sectoral

subsidies (notably in agriculture) or can even substitute for regulations on

the labour market (the abolition of the minimum wage is envisaged). In a more

social-democratic logic, universal income would replace only the social minimum

(France's RSA income support benefit) and income support for the in-work poor

(in France, the *Prime d'activité*). The amount envisaged is often equal

to or slightly higher than the social minimum. Finally, in a degrowth logic, the

universal income could be lifted to at least the poverty line in order to

eradicate statistical poverty. The effects expected from the reform depend

greatly on the amount envisaged and the benefits it replaces. In the framework of

the Finnish experiment, the universal income was 560 euros, the amount of the

basic unemployment benefit received by the members of the experimental group. Simply

replacing this basic allowance meant that at first the income of the unemployed

in the experimental group remained unchanged. But the universal income could at

the same time be cumulated with job income. This means that returning to work could

lead to an additional financial gain of as much as 560 euros.

The experimentation thus increased the

financial gains from a return to work. This is not a result that one usually thinks

of in relation to establishing a universal income. One question often asked is,

"What

happens when you get 1,000 euros a month without working?" It turns

out that, for those on low incomes, the generalized roll-out of a universal

income could have ambiguous effects on the incentive to work: it increases

income without work but it also provides additional income for the working poor.

On the other hand, for those earning the highest incomes, the monetary gain

from increasing their income would be reduced.

The evaluation was complicated by the

introduction of activation measures during the second year of the experiment

(2018). Based on the "activation model" put in place, people on unemployment

benefits had to work a certain number of hours or undergo training, otherwise their

benefit was reduced by 5%. These measures affected the experimental groups

asymmetrically: two-thirds of the control group were affected, compared with only

half of the experimental group (Van

<u>Parijs, 2020</u>). Theoretically, the incentive to return to work was therefore

greater for the control group. Note that activation goes against the principles

of the universality and unconditionality of universal income.

Notwithstanding the activation measure, the

results of the Finnish experiment tell us that the hours worked are higher for

the experimental group than for the control group. The financial incentives to

work would therefore have worked! In fact, the evaluators stress the moderate degree

of the impact on employment. In the interim report, which covered the first

year (2017), the impact was not significant. In 2018, the impact was

significant, since the people in the experimental group worked an average of 78

days, or 6 days (8.3%) more than the control group. The impact is, however, not

very significant: with a 95% confidence interval, it is between 1.09 and 10.96

days (i.e. between 1.5% and 15%). Kari Hämäläinen concludes:

"All in all, the employment effects were small. This indicates that for

some persons who receive unemployment benefits from Kela [Finland's agency

handling benefits for those at end of entitlement] the problems related to

finding employment are not related to bureaucracy or to financial incentives".

On the other hand, the experiment tells us nothing about the effects of

possible disincentives for higher earners due to the financing of the measure:

by construction, an experimental universal income is not financed. More

seriously, gender analysis is virtually absent from the final report. All we know

is, from reading a table, that women in the experimental group worked 5.85

additional days compared to 6.19 for men, but there is no discussion of the

issue of gender equality. The issue of how choices are negotiated within a household

is also not posed. The impact on the lone parent group is not significant

"due to its small size". In an Op-Ed

<u>published by the New York Times</u>, Antti Jauhiainen and Joona-Hermanni

Mäkinen criticize the sample size, which is five times smaller than initially

planned: the small size makes it difficult to draw any conclusions about subgroups.

The final report highlights the beneficial

effects on mental health and economic well-being. The impacts on people's life satisfaction

and on stress and depression are very significant. However, two comments can be

made. First, we do not know what comes from the higher living standards of the

individuals in the treatment group and what comes from the mechanism of a universal

income (the certainty that people will have an income whatever happens). Given

the way the experimental income was actually designed (it functions like an

employment bonus), one can easily assume that it is the income effect that

takes precedence. Likewise, since the individuals in the experimental group are

in all cases better off financially, it is not surprising that their economic

well-being increases. Second, there may also be a reporting bias due to a <u>Hawthorne Effect</u>:

individuals in the experimental group know that they are part of an experiment

and that they were chosen so that they have an advantage over the control group.

This can lead them to be more optimistic in their statements.

In the end, the Finnish experiment offers

few lessons about the effects of the establishment of a global universal

income, i.e. one for all citizens. Only a small category of the population was

involved, and funding was not tested. Yet funding is half the mechanism;

Finnish trade unions are also opposed to a universal income because they fear

that the necessary tax increases will reduce earnings from working. In

addition, a family and gender approach has been completely ignored, whereas a universal

income has been denounced by feminists as being liable to discourage women from

taking up jobs (likening it to a mother's wage). As with the RSA income supplement experiment

in France [article in French], the failure of the Finnish
experiment is

explained in part by the contradictory objectives of the various scientific and

political actors. The evaluators hoped for a sample of 10,000 people including individuals

with different employment statuses. They were constrained by a combination of time,

money and a ruling political coalition that was no longer enthusiastic about

the idea of □□testing a universal income (<u>"Why</u>

<u>Basic Income Failed in Finland"</u>). The Prime Minister's Centre Party

was in fact interested in the question of financial incentives for the

long-term unemployed, which is a long way from the idea of $\hfill\square$ reconsidering the

central role of market labour or being able to say no to low-quality jobs, which

is often associated with universal income. This was certainly a limitation of

these costly experiments: subject to the inevitable supervision of politics,

they risk becoming showcases promoting the agenda of the government in power.